



JOB OFFER

Chamlon BV is a medium-sized family company and worldwide leading manufacturer and distributor of cleaning supplies and related household items. Our products can be found nationally and internationally under private labels from retailers, but also under strong international A brands. Chamlon consists of a small team of motivated people who want to build a sustainable future with enthusiasm and teamwork. To strengthen our sales team we are looking for:

Account manager retail

Full-time position (32-40 hours), education-level= higher education level (HBO), career level= mid-career

We are looking for a driven commercial talent with proven sales experience in the non-food retail. You have a commercial drive and you would like to retrieve new orders and can also maintain existing clients by responding to customer needs.

You are engaged in recruiting new retail customers and maintaining contacts and relationships with existing retail customers. You attract and guide promotions and regular sales orders and maximize revenue opportunities. You prepare sales calculations and put together quotations. You prepare and participate in sales tenders. You go to exhibitions to acquire knowledge and contacts.

Job requirements:

You have proven sales-experience in the non-food retail market (strict requirement). You find it a challenge to sell a product. You have completed middle or higher level professional education (MBO-4 or HBO). You have strong written and verbal communication skills in German and English languages (strict requirement). Master of the Dutch-language is an advantage. You have excellent social skills. You have strong analytical, creative thinking and problem-solving skills. You master Microsoft Office Word and Excel on a professional level. You can be flexible about your home situation and do not consider it a problem to frequently travel internationally and spent time away from home.

We Offer:

A fun and exciting work environment with international contacts. Within our small team you get the freedom to develop yourself. with a competitive salary and benefits.

If you have questions about this job or want to apply, send your question or application to chamlon@chamlon.nl . For more information about Chamlon, visit www.chamlon.nl